



## Business Development Intern: MPower Ventures AG (40-60%)

MPower Ventures, a Zurich and Madrid based for-profit start-up in the energy access area ([www.mpower.africa](http://www.mpower.africa)) with activities in Zambia, Togo, Cameroon, Ghana and Botswana, is looking for an independent and entrepreneurial Business Development Intern in Zurich. This is an exciting opportunity in a fascinating and rapidly growing field with a leading impact start-up.

The main tasks of the intern are summarized below:

- Support the management team in fundraising activities (debt, equity and grants) and in drafting project proposals
- Support the team with sales, market development and marketing strategies
- Work closely with team members to define the customer requirements and develop and deliver actionable plans to fulfill those requirements
- Research regulatory and operational market procedures
- Ad-hoc support for other administrative activities

The required skills and experience for the position are summarized below:

- A demonstrated capacity to take initiative, overcome challenges and work collaboratively through relevant work or project experience
- A Master's degree in Business Administration, Management, Development Economics, Finance or engineering is desired
- Excellent knowledge of office package (especially PowerPoint)
- Outstanding written and verbal communication skills in English
- Experience emerging markets is a plus
- Team player and eager to learn new tools and roll-up sleeves to get the job done

The position is available immediately and targeting students in higher semesters as well as recent graduates. The position is based in Zurich. We have a strong interest in building a long-lasting relationship that can lead to a full-time position.

Please send your application (consisting of CV plus short cover letter) to [career@mpower.africa](mailto:career@mpower.africa)